Clinical Teaching Workshop Outline

- It’s all about Feedback
- The Clinical Teacher
- Maximizing Teachable Moments
- Five skills method to “take home”
- Tips for Teaching in Rounds
Feedback

The Nuts and Bolts

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Based on Bayer Animal Health Modules
Adapted by India Lane
Overview

- Barriers
- The Etiology of Feedback
- Setting Goals and Objectives
- Keys to Effective Feedback
Barriers to Effective Feedback
Without feedback people tend to fill in the blank.

If you can’t say something nice don’t say anything at all.

Don’t know what to say.

Don’t want to deal with the person’s reaction.

Know the person is going through a hard time and do not want to add to the burden.

Think that the problem is only mine.

Feeling spiritual.

Spiritual time.
Without feedback…

- Mistakes are not corrected
- Learning suffers
- Desirable behaviors may be dropped
- Assumptions, rumors, doubts run rampant

“We see things as we are, not as they are”
– Anias Nin
Etiology of Feedback
Feedback defined

Term coined by flight engineers to describe a directional system that provides information to a rocket about its course and cause it to correct:

- Stay in this direction
- Go more…
- Go less…
What is the behavior that you want more of, in the other person?
Your feedback experience

1) A negative experience
2) A positive experience
Key Features of Effective Feedback
Key features of effective feedback

- Relevant
- Descriptive, not judgmental
- Given in a Context of Respect
Tied to shared goals, objectives, and desired results

- Learn all the different types of cancer
- Make 75% of follow up calls within three days after a client visit.
- Communicate with clients more effectively
- Complete literature review by 10/12/08
Expected, regular, and timely

- Provide a framework about when feedback will happen
  - Establish this at the beginning of a rotation, class, conversation.
  - Provide information about seeking feedback.

- Provide feedback as soon as possible when a problem exists.
  - Preferably the same day
Descriptive rather than judgmental

- Focus on specific behaviors
- Avoid vague value judgments like-
  - “That was stupid”
  - “You are fabulous”
- Give verbal feedback using “I-statements”
Descriptive rather than judgmental

“You were so rude to the technician”

vs

“I noticed you interrupted our technician this morning when she was trying to ask about the orders you had written. Did you notice that?”
Descriptive rather than judgmental

“You finally slowed down, and screwed up less”

vs

“When you slowed down, I noticed you made fewer mistakes”
Context of Respect

- Seek permission to give your feedback
  - “I’d like to meet at end of day to provide feedback. Can you do that.”
  - “Could I give you some feedback about what just happened?”

- Give recipient the opportunity to assess themselves (with respect)
  - “How do you think you did with that call to the client?”
Context of Respect

- Check accuracy of your observations
  - “It seems like you are unsure of your answer. Is that correct?”

- Invite feedback on your performance (role-model)
  - “How did this rounds go for each of you?”
  - “Is there anything that would improve this presentation?”
Context of Respect

- Balanced with positive and “do different”
  - Mixture of pros and cons
    - Three +’s for every -
    - Start with a positive and end with a positive
- “You seem to care how well you do very much. Sometimes you put so much emphasis on getting the right answer that you won’t acknowledge when you make a mistake. This can inhibit your learning. I feel confident in your abilities even when you make mistakes.”
What’s next?

- “Do More…”
- “Do Different…”
Context of Respect

- Realistic change
  - Help the recipient identify realistic non-judgmental change
    - “I don’t want to be so stupid”
    - “I want to strengthen my case presentation skills”
ISMART Objectives

- **Specific** – Is it narrow in focus?
- **Measurable** – Is it something you can observe in some tangible way?
- **Achievable** – Is it within reasonable reach?
- **Relevant to the goals** – Does it speak to your overall goals?
- **Timely and Trackable** – Are you able to accomplish it in the specified time period and can you track your progress?

Adapted from Brandt J, Ohio State University, 2005
Accepting Feedback

- Create culture in which feedback is expected, structured
- Remember how feedback has helped you in the past
- Be prepared to describe your feelings and actions without defensiveness
- Be open-minded
- Avoid generalization, all or nothing thinking, or focusing on the negative only
Summary Model

- Create structure for timely feedback
- Find appropriate time and place
- Ask permission
- Invite the recipient’s input and assessment
- Check accuracy of what you’re hearing
- Respond with positive and negatives (sandwiched)
  - Identify specific behaviors without judgment
- Create realistic plan to correct or improve
- Ask for feedback
- Follow-up
Another Feedback Mnemonic

**Body Language**
- Respect
- Interest
- Eye Contact
- Following Up

**Timely**
- Helpful
- Appropriate
- Never labeling, demoralizing or accusing
- Collaborative
- Culturally sensitive
- Specific
What about the Struggling Student?
(Adapted from University of Saskatchewan TIPS)

- Stages of Learning
  - Unconscious Incompetence
  - Conscious Incompetence
  - Conscious Competence
  - Relapse
  - Unconscious Competence
CALMER Approach

- Catalyst for Change
- Alter.. Your own thoughts
- Listen…and make a “diagnosis”
- Make a plan
- Educate… and Follow Up
- Reach out … or Refer
Stages of Change

- **Precontemplation**
  - Denies or minimizes problem

- **Contemplation**
  - Acknowledges problem but not ready to change

- **Preparation/determination**
  - Patient commits to time and plan for resolving the problem
Stages of Change (continued)

- **Action**
  - Patient makes daily efforts to overcome problem

- **Maintenance**
  - Has overcome problem for at least 6 months but must remain vigilant

- **Relapse**
  - Patient has gone back to problem behavior

Adapted from Prochaska JO, DiClemente CC. The transtheoretical approach: crossing traditional boundaries of therapy. Homewood, Ill: Dow-Jones-Irwin, 1984.12
Sources

- Bayer Institute for Health Care Communication